**Domingo Encarnacion**

**49 Darwood Place**

**Mt. Vernon, NY**

**Cell: (347)599-7228**

**Email:** [**Dencarnacion9290@aol.com**](mailto:Dencarnacion9290@aol.com)

**Education: Berkeley College, White Plains, NY**

**Major**: Accounting

S**kills:** MS Word, Excel, Power point, Bilingual, Sales Experienced

**Experience:**

August 2012 **Verizon Fios-2020 Companies, Bronx, NY**

To April 2013 *D2D Sales Representative(Full-Time)*

* Handle phone inquiries and customer’s complaint
* Introduced product to customers and explained features and benefits
* Trained new employees for the field
* Met and maintained all of the job sales goals
* Received Verizon University training and learned all the packages and prices that Verizon has.

May 2011 to  **SEARS HOLDINGS, Bronx, NY**

August 2012 *Sales Representative, Electronics Department(Full-Time)*

* Maintained visual appearance of sales floor
* Received special training on Electronics (LED TVs, Cameras, Computers, Etc.)
* Handled Phone Inquiries
* Created new credit accounts

June 2008 to **SUBWAYS RESTAURANT, Mount Vernon, NY**

May 2011 *Assistant Store Manager(Full-Time)*

* Maintained the overall stores compliance, and cleanliness
* Monitored temperature of foods
* Completed and reported daily gross sales
* Hired and trained employees
* Reported to customers complaints and took care of them

September 2006

To June 2008 **Hallmark, NY, NY**

*Sales Associate(Part-Time)*

* Maintained overall stores cleanliness & organization
* Assisted customers with locating and paying for cards