

ERIC C. BYRON

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Verizon FIOS/Kenton Group

5/12 – present

- Started in Verizon FIOS door-to-door Sales in Brooklyn, NY
- Progressed to ROW/Engineering Surveys for Authorized Contractor
- Solicited permission from Property Owners for Verizon Engineers
- Conducted Engineering Field Surveys for Line of Sight/Equipment Placement
- Conducted Walk Through of individual properties for owners.
- Submitted Surveys and Certificates for Proposed Work to Verizon

ECB Consulting, LLC dba/ E&E Coffee Shop

5/11 -5/12

General Manager

- Created Local Area Marketing and Ad Campaigns
- Facilitated all food orders, inventory control and DOH compliance
- Coordinated employee work schedule
- Processed credit card orders
- Processed Payroll

Rapid Realty

2/09 – 5/11

NYS Licensed Real Estate Salesperson

- Show and Rent apartments in Brooklyn, NY
- Co-op rentals with other Brokers
- Established relationships with Landlords and Brokers
- Good knowledge of Brooklyn Rental Market

The New York Times / IGT Dining Card Program /LI Division

3/01 – 12/08

Media Sales Manager

- Marketed the NY Times Dining Card Program to restaurant owners in the Tri-State area.
- Created and customized advertising options for each restaurant.
- Offered a variety of Media, Promotional, Advertorial and Advertising options
- Trained restaurant owners/entrepreneurs on how to utilize Soft Dollar equity in their restaurants.

Miller Freeman, Inc / Bill Communications, Inc

11/98 - 3/01

Eastern Regional Sales Manager

- Extensive experience negotiating with ad agencies, corporate meeting and event planners.
- Created advertising programs for Executive Level decision makers in the Convention, Trade Shows and Business Conference / Seminar Industries.
- Summit written sales reports directly to VP of Sales.

COMPUTER SKILLS: Microsoft 7, Windows, Vista and all supporting software, Typing, Data Entry, Internet Savvy.

EDUCATION: C.W. Post College/ LIU – Brookville Campus: Business Administration

