**JOHN VALLARIO**

 **11A Lloyd Road/ Morganville, NJ/ 732-762-1549/** **Vallarioj49@gmail.com**

 Expert retail selling professional offering exceptional results across

 several markets. Focused on exceeding company standards, sales goals and

 client expectations.

**PROFESSIONAL EXPERIENCE:**

**Comcast**

Residential Sales Representative – 2010-Present

-Sold internet, television and phone service for a Fortune 50 cable company.

-Substantial customer interaction with door to door sales.

-Trained new hires as a team captain in the field.

-Assisted the manager in the office with day to day responsibilities.

**Sleepy’s**

District Manager/Store Manager- 2002-2010

-Responsible for up to six showrooms

-Gave support to sales staff

-Full Knowledge of all products in inventory with top sales to customers.

**P.C. Richard and Sons**

SalesManager-1995-2002

-Responsible for inventory and sales staff on a daily basis

-Direct interaction with customers to sell electronics and appliances

Adwards PC Richard and Son - Best finance % for Company for year

 Sleepys the Mattress professionals - Best delivered to wriiten % for year.

**References Available Upon Request**