**Ronald J. Santini**

29 Colgate Drive Bardonia, NY 10954 US

Phone: 845-624-0239

Cell: 917-560-5343

 EMPLOYMENT HISTORY

**Salesman**

June, 2007 — **Present** (7 years)

Pella Windows 6/07 - Present -Salesman - In home presentations, selling replacement windows and doors.

**Independent Contractor**

January, 2006 — June, 2007 (1 year 5 months)

Independent Contractor 1/06 - 6/07 -Salesman -selling home improvements including replacement windows, siding, doors, roofs

**(No title)**

Bil-Ray Group

August, 2002 — January, 2006 (3 years 5 months)

Bil-Ray Group 8/02 - 1/06

**Salesman**

Bil-Ray Group

August, 2002 — June, 2003 (10 months)

-Salesman 8/02 - 6/03 -Promoted to Sales Manager 6/03 -Responsibilities include hiring, training and scheduling the sales force, also answering all technical questions from salesmen in the field, establishing sales goals and conducting weekly sales meetings to keep sales force apprised of any changes or enhancements of products and track their progress towards goals, reviewing contracts and customer credit applications, liaison between production coordinator, installer and customer

**Owner/Operator**

TWR Express Limousine, Inc

April, 1985 — August, 2002 (17 years 4 months)

TWR Express Limousine, Inc. 4/85 - 8/02 -Owner/Operator -Director of Security

**Owner/Sales**

Cardinal Kitchen and Bath

June, 1978 — June, 1985 (7 years)

Cardinal Kitchen and Bath 6/78 - 6/85 -Owner/Sales

 EDUCATION

**Florida State University**

Bachelor of Science

January, 1972 — January, 1976

Degree date: 1976

Florida State University 1972 - 1976 -Bachelor of Science Degree

 SKILLS/QUALIFICATIONS

Related Skills Exceptional communication, organizational and management skills, specializing in customer service and tradesman problem resolution. Excellent in leadership and motivational skills. Fluent in English and Spanish.